

BEST-IN-CLASS FUELLING SOLUTIONS & SERVICES

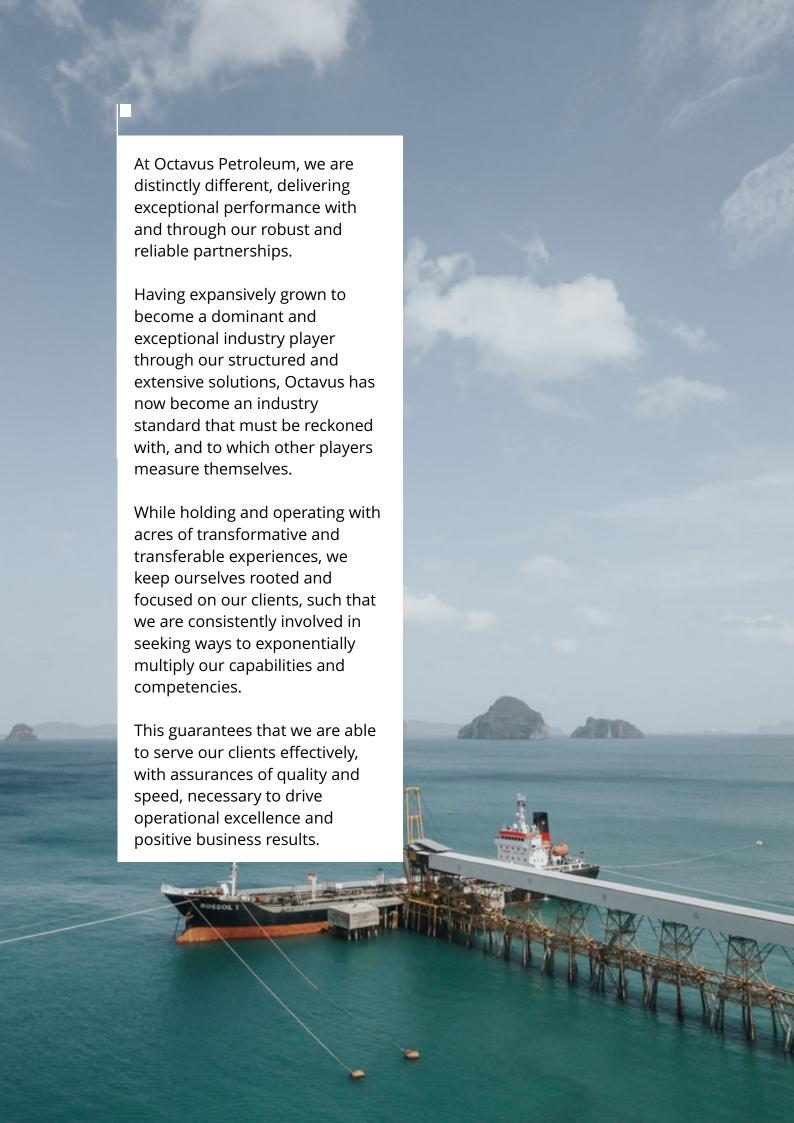






Foremost fuels solutions provider and trading company within the West African Corridor for commodity trading, aviation, marine and other select downstream areas.







Our **VISION** is: To pursue growth and market leading performance in select areas within the petroleum industry

We are continually executing our MISSION, wherein:
We will progressively increase our market share and reach, through the deployment of our services and offerings in an incremental but assured manner, fully aligning with our partners, core values and business principles to achieve our set objectives



WE WAVER NOT FROM OUR CORE VALUES

•CAPACITY -

we develop, and when necessary acquire, knowledge and expertise and competencies necessary for us to deliver

•OWNERSHIP -

we deliver our services with full responsibility and accountability always

•RESILIENCE -

we stay the cause, notwithstanding obstacles or conditions, in order to achieve expected outcomes

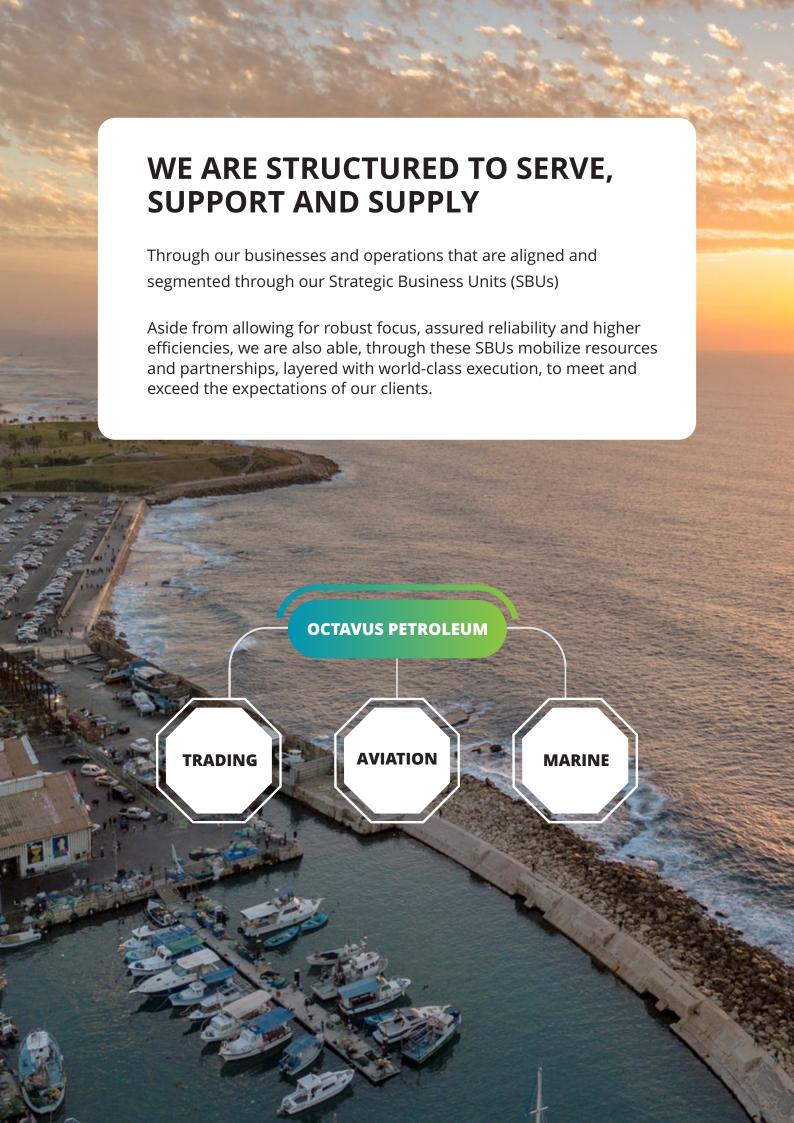
•EXCELLENCE -

we are committed to being better at all times

OUR BUSINESS PRINCIPLES HOLDS TO ACCOUNT

- 1. Safety is mandatory in all Operations
- 2. Continual Engagement with all Clients, not considering size or coverage
- 3. Firm Belief in the functionality and benefits of Partnerships
- 4. Adherence to Quality and Ethics Standards
- 5. Full Management Responsibility for driving growth





TRADING

AVIATION

MARINE

Leading with a revolutionary approach which utilizes scalability and value-creation in trading both refined and unrefined petroleum products to a growing spectrum of clients

Offers cutting edge and reliable aviation fueling solutions delivered on the back of excellent storage assets and continuous supplies

Deploys
dependable array
of services related
to the provision,
operation and
management of
marine vessels
platforms and
support
equipment



TRADING

Scalable

Capable

Connected

Through built-in, acquired and leveraged abilities, OUR TRADING SBU competently carries businesses anchored around commodity trading of petroleum products, which includes:



The changing and constricting nature of oil & gas commodity trading

has made it clear that continual improvements, cost savings and the deployment of expertise are paramount to achieve success on an ongoing basis.

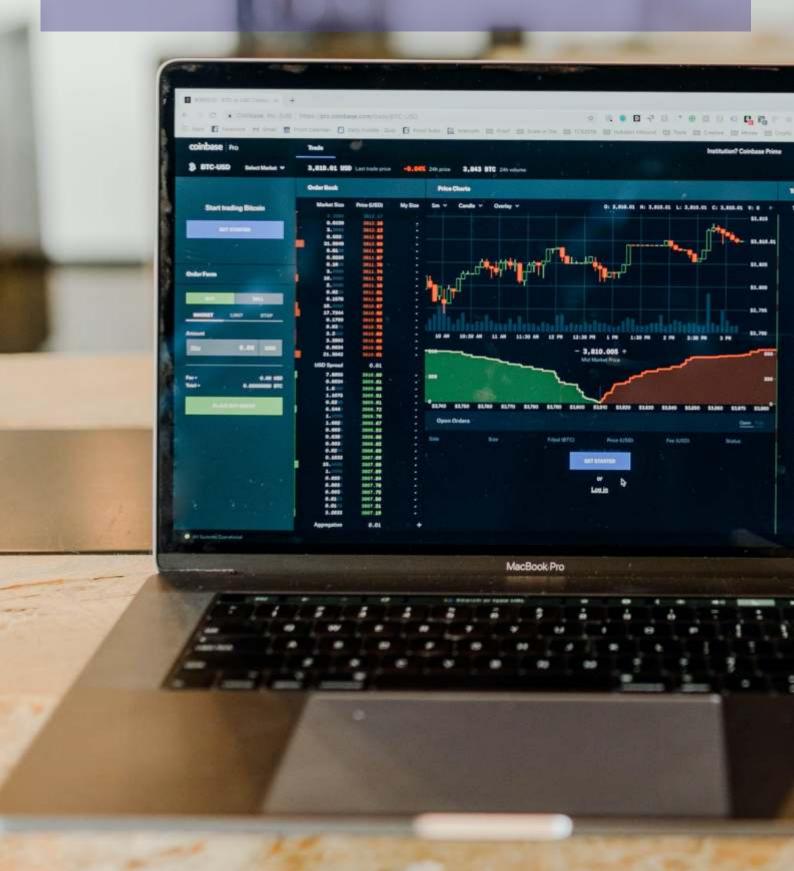
With the industry subsection of oil & gas commodity trading, operating in throes of stagnation, shrinking growth and even lower margins, Octavus Petroleum is able to competently deploy itself through with the combination of the effective contracts, robust knowledge and reliable assets, thereby achieving successes for Octavus, and other related counter parties.





utilizes its layered experiences and acquired expertise, is able to deliver value in a volatile market and price sensitive market through what it refers to as

ELEMENTS OF SUCCESSFUL TRADING.



There are five (5) elements, which are combined to achieve success in trading activities at Octavus.

- **RELATIONSHIPS:** Based on prior engagements and newly developed affiliations, Octavus is able to tap into an exceptional group of big trading houses, bankers and shipping & logistics partners, which will serve as the base for achieving success in origination, documentation and transfer of value as regarding trading activities
- 2. KNOWLEDGE: With over ten (10) years transferable experience in direct commodity trading, Octavus possesses the right knowledge sets and full understanding necessary to achieve successful trading operations. Octavus also commits to improving its knowledge base, through the adoptions of lessons learnt and global best practice in the industry sector.
- PROCESSES: In order to ensure that operations are carried out in a detailed, sequential and predetermined manner, Octavus collects and breaks down required activities and responsibilities are matched with practically no room for guesswork or gut feeling. This enables the attainment of defined results with no fatal deviation coming on-board. With an eye for continual improvement, Octavus regularly review and adapts its processes to industry realities.
- **EXECUTION:** This element is all about Octavus' commitment to getting things done, with a focus on delivery, achieved on time and with no cost overrun. Whether the activity is being handled by top executives, senior management or operating staff, execution is stamped and evident in how required activities **are carried out**.





Our AVIATION BUSINESS

operates through an integrated model, which sees it responsible for procurement, storage, engineering, maintenance, marketing, sales and distribution operations for aviation fuels.

This is based on the broadened repository of knowledge and capabilities contained within its resources.

Octavus also ensures its operations meet and exceed prevailing standards, benchmarks and best practices prescribed by key industry bodies such as IATA and JIG.



Octavus is connected with and supported by World-Leading Partners who provide the platform for robust and sustainable operations.



Our relationship with BP guarantees product quality and supply security, enabling us to have effective control over the entire value chain including importation, handling, storage, transportation, and delivery directly into-plane.



We are tied-up into the JETEX network both as a supplier and as facilitator such that we are able to extend aviation fueling services to over 1,000 global locations.

The sum total of the skills, experiences and capabilities contained within us provides a base for achieving excellence in key aviation fueling service areas.









Safety & Quality Management

Safety and quality are non-negotiable cornerstones in the operations of our AVITAION services

Through industry management systems and best practices, safety has been deeply ingrained into all operations and activities, thereby providing guarantees of compliance and identification of non-compliance for prompt action.



Assets

Storage and distribution assets are the bedrock of our operations. we have direct control and possession of over 2,000,000 litres of aviation fuels within each Nigerian Airport we operate and a supply chain of 500,000 MT guaranteed, Our storage requirements are augmented by reliable throughput agreements, when required or necessary.

We also own and operate a fleet of world-class bowsers and bridging tankers in to ensure and enforce prompt and reliable service delivery to our growing clientele list. In addition, all our assets are aided and managed via technology.



Domain Knowledge & Expertise

Domain Knowledge & Expertise We possess the requisite knowledge and capabilities to deliver outstanding performance, by aligning our operations more effectively to deliver increased returns.



Guaranteed & Uninterrupted Supply Lines

Our trading partners are aligned with large trading houses and leading IOCs, such as BP. This ensures that we are able to deliver on our commitments, guaranteeing uninterrupted supplies to drive business success



Training

We are committed to continual development and improvement of our manpower, whether through refreshers or introduction to new concepts and industry practices. This forms a ring around our ability to make and reinforce operational and service excellence



Our qualitative and industry-leading aviation fueling services are powered by highly modern yet rugged **physical assets**.

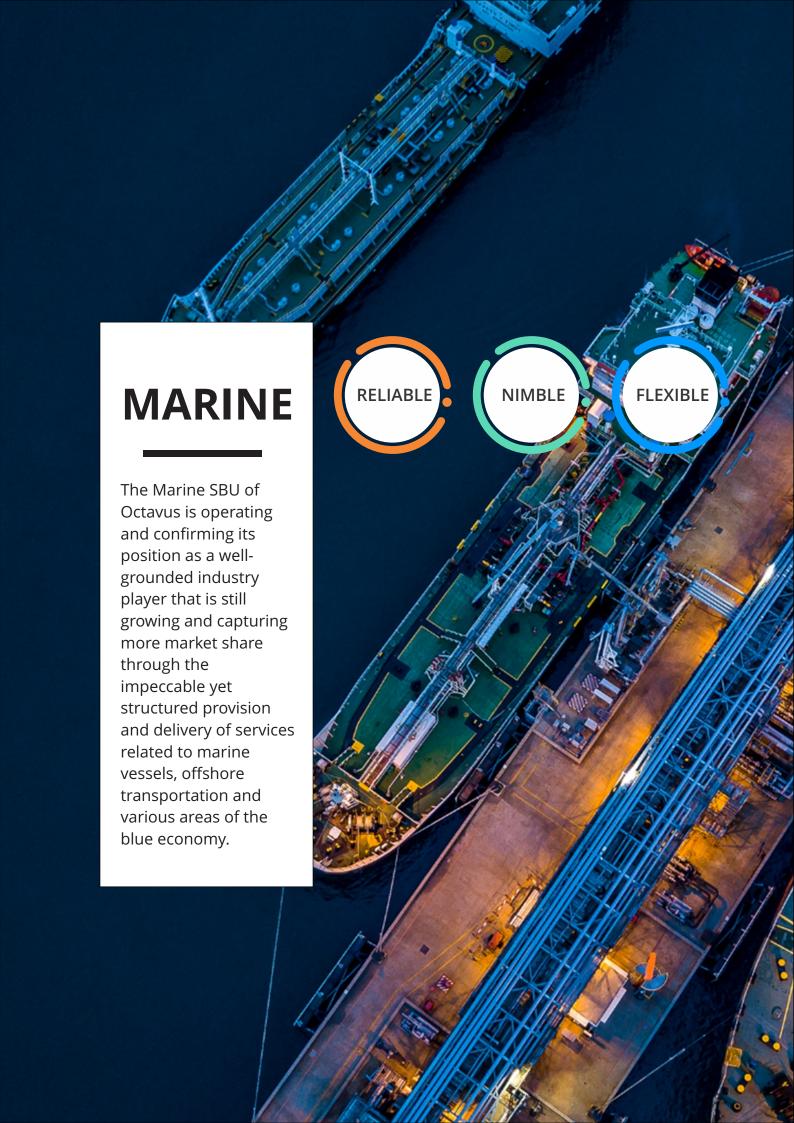
WE operate the most modern fleet of Aviation Refuelers (Bowsers) numbering a total of 20 units of varying sizes.

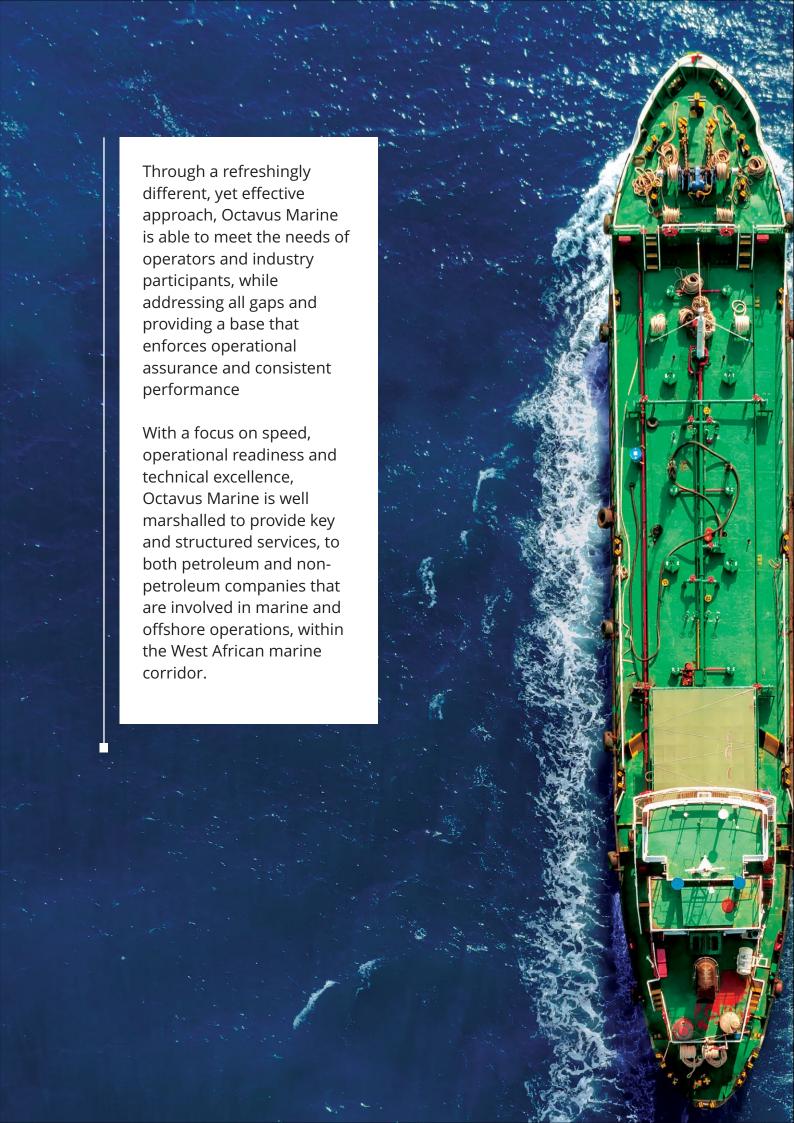
To guarantee consistent supply at all our locations, we operate over 100 Supply Bridging Tankers of up to 60,000 litres per cargo.



Lagos • Abuja • Uyo • Enugu • Benin • Owerri • Kano • Port Harcourt







Our Marine SBU accesses increased ability to deliver through our partnership and collaboration with Riverlake Offshore Support Vessels, who will provide vessels and technical management services to delight and meet the needs of our clients.

Riverlake Offshore Support Vessels is a member of the Riverlake Group, a leading global company with years of leading experience in the maritime sector. They carry a large inventory of vessels of all kinds, consisting of directly owned vessels, long-term lease vessels and third-party managed vessels.

In conjunction with Riverlake, Octavus Marine ticks all the boxes and meets all the metrics required to continually guarantee masterclass marine solutions.











Offshore Support Vessels

the following:

Light Construction Vessels

Vessel Chartering

Anchor Handling Service & Equipment

Heavy Lift Transportation Vessels

Supply Vessels

Barges

Multipurpose Support Vessels

Requirements Planning & Selection

Project Planning, Management & Execution OCTAVUS' Marine Offering drives **OPERATIONAL EXCELLENCE** in three (3) key areas to **SUSTAIN SERVICE LEVELS**, while also making available platforms and possibilities for **CONTINUAL IMPROVEMENTS**.



HSSE Management

QUALITY Management

RISK Management

Health, Safety, Security and Environment is at the core of our operations.

We hold ourselves, our partners and counterparties to strict policies, back by thorough evaluation and monitoring structures.

Through properly deployed processes and deep-seated execution, we are able to guarantee quality service delivery

We project and analyze our operations, operational linkages and market conditions to identify potential risks.

We develop plans to mitigate or avoid risk profiles, fully focusing on business continuity in order to continually deliver sustainable operations





Oloruntoba Ola

Founder/Chief Executive Officer

Since its founding and incorporation,
Toba has been responsible for the
strategic direction and roaring growth of
Octavus, while also responsible for driving
the day-to-day operations of the company,
with a particular focus on its development
into an integrated energy trading
company.

As a highly experienced and resolutely disciplined business leader, he brings to bear almost twenty (20) years of deep progressive experience in the oil & gas and marine operations sectors to continually deploy visionary leadership and unlock exponential value creation. Reinforced and driven by impressive credentials that include an MBA in Shipping and Logistics (with Distinction) from Middlesex University London UK, and a bachelor's degree in Civil & Environmental Engineering from the University of Lagos, Toba innately applies and combines knowledge-based principles, expansive competencies and leading best practices to guarantee Octavus' repeated successes and accomplishments. He is also an Associate of the Institute of Civil Engineers UK and a member of the Chartered Management Institute UK.



Throughout his career, Oloruntoba has held key positions in various leading organizations, showcasing his expertise in business strategy formulation, commodity trading, finance, risk management, business management, maritime economics and administration, logistics, and supply chain management. Notably, he has served as the Chief Operating Officer of Raven Energy, the Chief Operating Officer at Honeywell Oil and Gas, and the Head of Chartering and Shipping at Linetrale Petroleum. Additionally, he played a pivotal role as the pioneer Operations Manager at Hudson Petroleum, where he successfully coordinated shipping, logistics, sales, and supply chain management activities for the company.

With his leadership style entrenched in and characterized by, discipline, structure, a commitment to excellence, and a relentless focus on delivering results, Toba continues to expertly navigate complex business environments, guaranteeing Octavus' success for many years to come.

Peter Z. Dia

General Manager

Peter is an exceptionally qualified Mechanical Engineer, a seasoned Aviation Fuel Expert, and a consummate operations leader. In his role as General Manager, he holds direct responsibilities for operations, quality, and safety at Octavus Petroleum, being grounded and propelled by an impressive professional track record spanning over 20 years, with more than 13 years of dedicated experience in the Oil and Gas industry.

Known and recognized as an Aviation Expert within and outside Nigeria, Peter started working as an Aviation Depot Maintenance Engineer at African Petroleum Plc (now Ardova PLC). At African Petroleum, he led projects, maintenance operations, tests, quality control, audits, compliance and HSSE for both fixed and mobile equipment, as well as Jet Fuel. His career advanced further at MRS Oil Nigeria Plc (formerly Chevron/Texaco), where he assumed the role of Aviation Operations Manager for the entire MRS operations in Nigeria and West Africa. In this influential position, he managed various aspects, including Commercial Operations, Depot&Equipment Operations/Maintenance, Budgeting (CAPEX/OPEX), Project Management and Staff Training/Capacity Development. Prior to entering the oil & gas industry, Peter started his career as a Sales/Technical support Engineer on Caterpillar power systems with Tractor and Equipment (currently Mantrac Limited) and supported various clients with power solutions.



As a leading resource person, Peter's expertise has been honed through a diverse range of training programs, including Refueling Equipment Manufacturing and Testing, Train-the-Trainer Seminars with Faudi Aviation, Equipment Components, and participation in numerous technical sessions of IATA Fuel Forums and JIG Seminars. His commitment to excellence and capacity development extended to training numerous Jet Fuel Handlers in Nigeria, while being instrumental in conducting inspections according to JIG standards, thereby facilitating the upgrading of fuel facilities and refueling equipment to meet the latest JIG and industry requirements.

Peter holds a Bachelor's degree in Mechanical Engineering from the University of Maiduguri, Nigeria, and is a registered Engineer in Nigeria, certified by the Council for the Regulation of Engineering in Nigeria (COREN). He is also a Corporate Member of the Nigerian Society of Engineers (MNSE).

Obinna Amaechi Nwaohiri

Sales & Into-Plane Manager

Obinna possesses a robust wealth of experience in the aviation fueling sector, boasting over sixteen (16) years of direct and qualitative experience. His extensive yet focused career spans and covers various critical domains, including depot operations, technical support, fueling operations, business management and commercial ventures, underscoring his profound knowledge, competencies and capabilities.

Obinna's illustrious career path has seen him deliver valuable and reliable contributions to renowned oil & gas companies. Notably, he spent over four (4) years in aviation operations working with Total Nigeria PLC. Subsequently, he went on an extensive, expansive and rewarding career journey with MRS Oil Nigeria PLC, amassing a total of ten (10) years across multifaceted roles, encompassing aviation operations, business management, sales, and marketing.



As the Sales & Into Plane Manager at Octavus Petroleum, Obinna rapidly built and expanded the clientele base for the aviation business through the utilization of deep-seated expertise and conversion of valuable relationships built over the years. In this role, he has excelled by delivering tangible business value and driving commercial performance. His approach is grounded in his deep-seated analytical acumen, combined with his baseline bachelor's degree in accountancy which translates to his sharpened focus. On the back of his rich experiences and competencies within the petroleum industry, Obinna continues to operate and deliver as a pivotal contributor to Octavus Petroleum's success.

Oludunmo Paul Olusanya

Depot Operations Manager

Paul is an experienced and dependable professional who has consistently demonstrated his capacity and competencies through his upward trajectory in the petroleum industry. Having accumulated valuable experience over through the years, Paul has regularly showcased his ability to deliver results under various, diverse and changing conditions. His experience and expertise have been honed at the core through his involvement and responsibility for product distribution, supply, haulage and depot operations.

Holding and operating with an impressive track record built at leading organisations, Paul is well-known as a go-getter who always delivers significant and pivotal difference that leads to better outcomes. His professional experience has spanned Pipelines & Product Marketing Company Limited (PPMC), a subsidiary of NNPC, and Petrocam Trading Nigeria Limited (where he ran and handled the operations department for over six (6) years, starting as an Operations Officer and exiting as the Head of Operations).



Paul is currently responsible for the effective and efficient depot operations and logistics planning within all Octavus storage and fueling locations all around Nigeria, alongside documentation and execution of all product operational activities. By bringing to bear his expertise and cross-functional knowledge base in shipping and chartering, he continues to enhance and extend Octavus' operational excellence and performance.

Saliu Musa Adekunle

Finance & Accounts Manager

As a transformative yet dedicated professional, Musa has diligently built his career through the past twenty (20) years within the petroleum industry, focusing on finance and accounting operations. He has extensively crafted, developed and ingrained wide and varying expertise in various functional domains, including but not limited to tax, asset management, budgeting, IFRS/GAAP, CAPEX, inventory control, and accounting records management.

Musa's professional journey has seen him work with prominent organizations, starting from OANDO PLC, where he dedicated seven (7) meritorious years, mainly focused on aviation accounting operations. Subsequently, he joined MRS Oil Nigeria PLC, where he spent over nine years, where he operated and delivered in diverse roles, including those related to aviation accounting, cost analysis, inventory management, tax compliance, and asset reporting.



Musa's wealth of experience is a valuable asset to Octavus Petroleum. He ensures the company benefits from his financial acumen and prudent management of resources. Moreover, Musa provides steadfast leadership and guidance in the realm of accounting operations, addressing the company's needs and facilitating its financial activities.

Omorinde Banjo

Commercial & Business Development Manager

Omorinade is an exceptional talent and experienced professional who has been able to combine an engineering background with business-related competencies to deliver to a track record of performance. Over the past thirteen (13) years, Omorinade has built her professional portfolio across a variety and extension of roles in Commercial Operations, Business Development, Retail Management, Engineering Support & Management, Consulting, Procurement, Sales & Marketing, Maintenance Operations and Project Management, in both Nigeria and the United Kingdom. Having spent over 10 years working in the Oil & Gas industry, she rightly operates and identifies as an Oil & Gas Specialist.

As part of her foundation to professional exploits, Omorinade received a Bachelor's degree in Chemical Engineering from the University of Nottingham, and also acquired an M.Sc in Biochemical Engineering from the University College London (UCL), both combining to develop analytic and resultoriented approaches to her work. Omorinade's career started at British Telecomms (UK) where she worked for almost 2 years delivering sales and business development solutions, before moving to MRS Oil Nigeria PLC, a leading oil & gas company, where she spent over 11 years, meeting and exceeding expectations in business, sales, project and technical related roles. Omorinade is a certified ISO Auditor and a qualified Super SAP User. She is also wellversed in various engineering simulation packages such as HYSYS, PROCEDE, DEVIZE2 AND MATLAB.



Omorinade's responsibilities at Octavus see her holding both strategic and operational responsibilities, focused and deployed to ensure the continual growth and leading performance of the company. Currently, she is directly responsible for the International Airlines Business and other strategic projects, while also covering roles that include but are not limited to Customer Relationship Management, Business Development, Commercial Development and Receivables Management.

Adebajo Richard Babatunde

Operations & Supply Chain Manager

Richard Adebajo is a highly skilled and vastly experienced operations and supply chain professional whose career has remarkably and resiliently progressed within the past nineteen (19) years. Having built up a functional and results-oriented hands-on approach, Richard excels, by far, in managing end-to-end supply chain processes, including sub-processes of planning, scheduling, inventory control and logistics. On a repeated and guaranteed basis, he flawlessly delivers structured and controlled supply chain activities to ensure strategic, tactical and operational objectives are delivered.

Through academic qualifications in Accountancy and Transport Studies, alongside a Diploma and Advanced Diploma from the Chartered Institute of Logistics and Transport (CILT), UK, Richard is provided with a solid foundation that will continually drive his extensive career in transport and supply chain management. With additional capabilities and competencies in fleet management, task management, employee orientation, policy formulation, cost management, stock control, regulatory compliance, best practices and asset management, Richard has been a stand-out performer in a number of well-known business establishments such as DHL Supply Chain, TSL, Millennium Air, TAK Logistics, MDS Logistics and Imperial Logistics.



In leading Octavus' supply chain operations and logistics execution business function, Richard has been able to extend and include coverage through process improvement, change management, strategic management, technology solutions, and project management, thereby delivering desired results and contributions to Octavus' bottom line.

The WEST African
Downstream Oil & Gas Market
is among the fastest-growing
markets globally.

Through its deep-rooted foundations, revolutionary service delivery, and openness to transformation and disruption, OCTAVUS will continually make a difference and remain a leading business operation for all segments of the Petroleum and related industry.





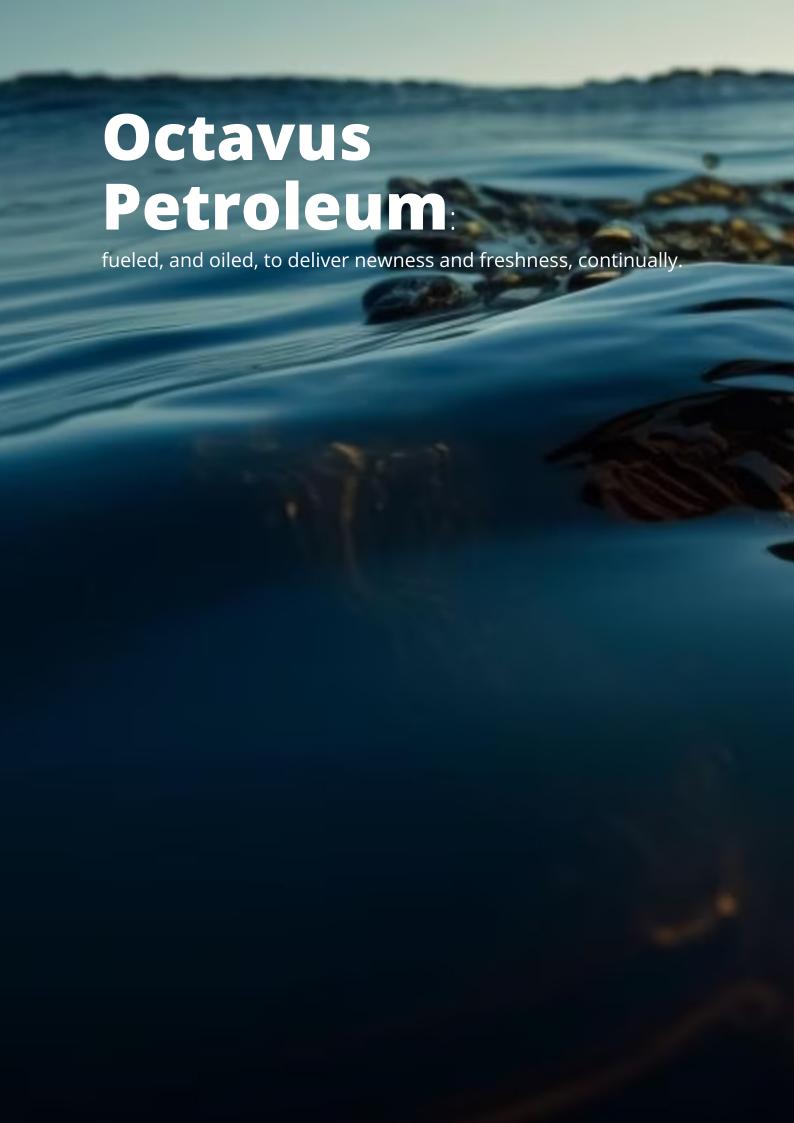
Well Structured and Robust Business Units



World-Class Partnerships and Relationships



Management and Workforce driven by Knowledge and Excellence



OCTAVUS PETROLEUM LIMITED gets you full course ahead.
We deliver value, operational excellence and returns, to our clients and partners.

We are: **Bold. Assured. Reliable**



Engage with us via our Channels below

- aviation@octavuspetroleum.com (for Octavus Aviation Business)
 marine@octavuspetroleum.com (for Octavus Marine Business)
 trading@octavuspetroleum.com (for Octavus Trading Business)
 info@octavuspetroleum.com (for general information & enquiries)
- www.octavuspetroleum.com
- **%** +234 803 411 0040
- 6th Floor, Landmark Towers, 5b Water Corporation Drive, Victoria Island, Lagos